

Grain Origination Position, Premier Solutions

Location: Grain terminal at Melvin

Work Type: Full Time position with benefits

Job Description:

Title: Grain Origination Person

Job Summary: Candidate will find, educate and consult with producers and end users of agricultural products and:

- * Analyze and recommend risk management strategies and assist with the development of marketing plans for producers.
 - * Assist the grain division on the origination and merchandising of commodities.
 - * Provide hedging opportunities for producers through a partnership with a qualified brokerage firm.
 - * Develop a client base through on farm visits, meetings, presentations and referrals.
 - * Explain agricultural markets, local basis, commodity trading and the concepts behind marketing.
 - * Make presentations to a variety of producers and agriculture-related groups.
- * Candidate must be willing to make cold calls in country, office phone calls and assist with customer walk in business.
- * Help farmers get the most out of their grain, have customers best interest in mind, build relationships with farmers that will last long-term

Preferred candidate will have the following skills/ experience: Must have strong people/interpersonal communication skills, ability to make presentations in front of groups often, ability to build relationships, solid understanding of grain marketing, logistics and marketing programs and desire to develop new business, be reliable, possess excellent time management skills , have the ability to perform assigned responsibilities in an accurate, timely and effective manner, ability to make positive contributions to effective teamwork within the workforce, has the ability to think ahead and follow directions, strives for excellence in performance of responsibilities and in meeting company needs, pays attention to detail and follow directions.

Education: Bachelor of Science in an agriculture related field preferred.

Application Deadline:

For more Information: Job information and an application for employment can be found at premiersolutions.net

Premier Services is an Equal Opportunity Employer

How to Apply: Please send a completed application for employment and resume to:

Premier Services

Attn: Brittany Kenney, Human Resources

6831 U.S. 22

Wilmington, Ohio 45177

E-mail: bkenney@premier-services.org